

## **SkyPilot and ROOTS Sign Distribution Agreement**

### **ROOTS to Market, Sell, and Support SkyPilot's Broadband Wireless Products in Asia Pacific**

**SANTA CLARA, CA – (PRWEB) – February 9, 2009** –SkyPilot Networks, a leading provider of carrier-class broadband wireless networks, today announced that it has signed a distribution agreement with ROOTS Communications, a specialist distributor based in Singapore with subsidiaries in Malaysia and China. ROOTS will market, sell, and support SkyPilot's line of broadband wireless products throughout Asia Pacific.

“SkyPilot has provided service providers around the world with cost-effective and scalable mesh wireless equipment,” said Mr Koh Nai Lip, Vice President of ROOTS. “Our channel partners are always looking for the best mesh wireless products available, and SkyPilot's solutions provide our partners with enough uniqueness and flexibility to effectively enter new broadband wireless markets.”

SkyPilot's equipment not only enables wireless Internet service providers to deploy broadband Internet access and VoIP to subscribers, but also provides the wireless backhaul to enable outdoor Wi-Fi access as well as video surveillance for municipal networks.

SkyPilot's unique capabilities come from an innovative approach to combining point-to-point backhaul, mesh, and a point-to-multipoint base station into a single solution. The SkyGateway and SkyExtender are base stations that provide point-to-multipoint connectivity to low-cost SkyConnector customer premise equipment (CPE) in the 5 GHz spectrum. These base stations also integrate a synchronous multi-hop wireless backhaul that greatly extends coverage range and increases spectral capacity. In addition, these products can be integrated with long-range Wi-Fi access points at 2.4 GHz and 4.9 GHz for mobile public safety.

“ROOTS has a proven ability to expand our presence in Asia Pacific and their focus in surveillance aligns with one of our key vertical markets,” said Joshua Mony, Senior Director of Business Development for Asia Pacific at SkyPilot. “The combination of wireless technology with advanced surveillance solutions represents considerable value to SkyPilot and we are enthusiastic about working together with our new partner.”

#### **About ROOTS Communications Pte Ltd**

ROOTS Communications is a leading Solutions Provider and Distributor focused on providing value-added Test & Measurement Solutions, Wireless Engineering and Wireless Systems Solutions. Headquartered in Singapore with subsidiaries in Malaysia and China, ROOTS Communications is ISO 9001:2000 certified for its Quality Management System. ROOTS also operates an ISO 17025 accredited calibration laboratory that offers comprehensive after sales service and calibration. The people at ROOTS value their industrial know-how and are customer-centric in serving customers from Enterprises, MNCs, Institutions, Public Security and Telcos in the Asia Pacific Region. Additional Information on ROOTS Communications Pte Ltd and its services is available at <http://www.rootscomm.com> and <http://www.rootscomm.com.cn>.

## **About SkyPilot Networks**

SkyPilot Networks is a leading provider of carrier-class broadband wireless solutions that enable service providers, municipalities, and public safety agencies to rapidly deploy cost-effective broadband access, voice over IP, public and private Wi-Fi access, video surveillance, and other wireless applications. The SkyPilot solution utilizes a patent-pending synchronous mesh architecture with high-speed switched directional antenna arrays that extends reach, mitigates interference, and maximizes spectral reuse. The result is a highly scalable, reliable, and deterministic mesh network that simplifies design, increases deployment flexibility, and dramatically reduces equipment and operating costs. SkyPilot has proven scalability and reliability with over 40,000 units shipped to customers in over 50 countries. SkyPilot is a privately held company based in Santa Clara, California. For more information on SkyPilot and its solutions, contact [pr@skypilot.com](mailto:pr@skypilot.com) or visit <http://www.skypilot.com>.

-

### **Contact:**

*Brian Jenkins*

SkyPilot Networks, Inc.

+1-408-764-8081

[bjenkins@skypilot.com](mailto:bjenkins@skypilot.com)