

Exidio's user base in growth during 2007

21st of January 2008 | [sanna.outa\(at\)exidio.com](mailto:sanna.outa@exidio.com)

Thanks to its rapid deployment capabilities, flexibility and ease of use, Exidio's Trezone solution has reached a record number of new users in 2007. As corporations continue to face the increased requirements of operational efficiency and financial reporting, Exidio's B2T solution has become the de facto choice for quick but persistent results. The number of users accessing the SaaS-provided service almost doubled during year 2007.

As an example, a global project organization with almost 15 bn eur net annual sales needed a quick replacement of their previous guarantee management system, the support of which was about to expire. Deployment speed was an essential selection criteria, but configurability and ease of use were also important. Several hundreds of users would need to switch from using the old system simultaneously, and the new solution had to support the adapted process completely - with only one month time available for preparations.

The Trezone solution set-up, training and configuration to fully support the process took only two calendar weeks. Having the service available so quickly offered the customer two additional weeks to prepare for the switch-over and ensure that all service users were aware of the system change to come.

"This is a prime example of our key strengths: speed, configurability and cost efficiency", says Timo Hämäläinen, CEO of Exidio, and continues: "The customer receives immediate benefits at a low cost, and has the possibility to react quickly to changed requirements in the business supporting process."