



## **Ekahau RTLS Now Eligible For Cisco SIP Incentives**

**Cisco Live, Las Vegas NV – July 11, 2011** – Ekahau Inc. today announced that its solutions now qualify for the Cisco Solution Incentive Program (SIP). Ekahau is the world's leading provider of high-performance Wi-Fi based real-time locating systems (RTLS), which can be deployed seamlessly over Cisco Wi-Fi networks.

Ekahau is demonstrating its RTLS solutions at Cisco Live in booth #2151.

Ekahau is known for trouble-free RTLS deployments and for hundreds of satisfied enterprise customers in healthcare, manufacturing, government, logistics and retail industry sectors.

Ekahau is a member of Cisco Developer Network (CDN) and its Wi-Fi tags are Cisco CCX certified. In addition, Ekahau RTLS Controller (ERC) software has gone through rigorous Cisco Assurewave testing for critical industrial environments. With Ekahau RTLS, customers gain enterprise-wide visibility to their critical assets and people in real-time, enabling several compelling business intelligence applications such as:

- Real-time location and utilization of critical assets
- Wireless temperature and humidity monitoring
- Staff safety solutions
- Work-flow and Lean optimization
- Geo-fencing and rules-based tracking
- Dual active and passive RFID tracking
- Wi-Fi text paging
- Infection control monitoring

Unlike competing solutions that often require additional infrastructure installations, Ekahau's patented technology can be deployed over the existing Cisco Wi-Fi network just by using RTLS software and Wi-Fi tags, enabling the highest possible performance from enterprise-wide visibility to bed-level accuracy.

Cisco SIP incentives and discounts will be honored for all Ekahau RTLS deployments in any country. Moreover, Cisco channel partners can use Ekahau SIP deals to create additional SIPS by bundling Ekahau products with Cisco products for special applications like school safety and healthcare tracking solutions.

Cisco Partners who are interested in registering their sales for SIP consideration should contact Steve Buhler at Ekahau: [steve\(dot\)buhler\(at\)ekahau.com](mailto:steve(dot)buhler(at)ekahau.com) or telephone +1-440-759-9666.

**Links:**

- Cisco Login Page: <https://sso.cisco.com/autho/forms/CDClogin.html>
- Ekahau System Integrator Partners: <http://www.ekahau.com/partners/system-integrator-partners.html>
- Ekahau Solutions Overview: <http://www.ekahau.com/solutions/solutions-overview.html>

**About Ekahau Inc.**

Ekahau Inc. is the industry leader in providing Wi-Fi-based RTLS solutions. Ekahau's customers, including several Fortune 500 companies worldwide, are realizing the benefits of Wi-Fi based location services and innovative Wi-Fi network planning and optimization tools. Ekahau's solutions are being used in more than 300 hospitals around the world, as well as by manufacturing, retail and industrial companies, government agencies and the military. Ekahau partners include wireless software developers, leading system integrators and international OEM partners, who develop and market wireless enterprise applications. Ekahau is a U.S.-based corporation, with headquarters in Reston, Va., and other offices in Saratoga, Calif.; Helsinki, Finland; Tokyo; and Hong Kong. For more information about Ekahau, please visit [www.ekahau.com](http://www.ekahau.com).

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