

## **Insignia Licenses Bitfone Patents**

April 10, 2006

LAGUNA NIGUEL, Calif., April 10, 2006 - Bitfone Corporation ([www.bitfone.com](http://www.bitfone.com)), the pioneer and patent holder of firmware over-the-air (FOTA) update technology for mobile phones, today announced that Insignia Solutions (NASDAQ: INSG) has signed an agreement to license intellectual property rights to Bitfone's FOTA technology.

Founded in 2000, Bitfone Corporation has an extensive intellectual property portfolio consisting of six granted patents and more than 125 patents pending in the area of firmware over-the-air updates, remote diagnostics, and other related device management areas.

"In reviewing Bitfone's patent portfolio it became clear that a license to their intellectual property was a very prudent business solution for Insignia," said Mark McMillan, chief executive officer of Insignia Solutions. "Bitfone has executed on an impressive intellectual property strategy to protect its technology and market position."

"We pioneered the FOTA market and have invested significant time and money over the past six years developing our core portfolio and integrating it into our products and solutions." said Carlton Peyton, vice president of intellectual property at Bitfone. "This agreement validates the strength of our comprehensive patent portfolio and the breadth of our relationships with leading companies in this space. We look forward to working with Insignia and have already worked with them at organizations such as the Over-the-Air Flash Forum and Open Mobile Alliance."

Bitfone has instituted an extensive licensing program for its intellectual property to foster the widespread adoption of FOTA and leading-edge device management technologies. For more information please contact [ip@bitfone.com](mailto:ip@bitfone.com).

### **About Bitfone Corporation**

Bitfone Corporation provides innovative, patented software solutions for mobile device management and customer care automation to wireless operators and handset providers. Bitfone's MVP, SmartCare, mProve, and MVA solutions provide the ability to diagnose, service, and enhance mobile devices while in the subscribers' hands resulting in dramatic cost savings, increased subscriber satisfaction, and broader adoption of advanced wireless services. Bitfone's solutions are used by leading companies worldwide such as Motorola, LG Electronics, QUALCOMM, T-Mobile, 3, Swisscom Mobile, and others. Bitfone is a private company headquartered in Laguna Niguel, California, with offices in Canada, China, Japan, Korea, and the UK. For more information, visit [www.bitfone.com](http://www.bitfone.com).

### **About Insignia Solutions**

Insignia enables mobile operators and terminal manufacturers to manage a growing, complex and diverse community of mobile devices. Insignia's products and services radically reduce customer care and recall costs, maintain device integrity, and enable a wide range of new mobile services. Insignia Device Management Suite is a complete standard-based mobile device management offering, which includes client provisioning technologies supported by most of the mobile devices in the past, OMA-DM based technology used by current mobile devices and future OMA-DM based technologies. Founded in 1986, Insignia has a long history of innovation, stewardship of major industry standards, and the trust of dozens of manufacturers around the world. Insignia Solutions is traded on NASDAQ under the symbol INSG. Insignia is headquartered in Fremont, California, with research and development and European operations based in the United Kingdom and Sweden as well as regional offices in Hong Kong and Seoul. For additional information about Insignia or its products, please visit [www.insignia.com](http://www.insignia.com).